

REAL ESTATE

Sylvania Campus
Social Science Building (SS), Room 215
971-722-4393 or 971-722-4287

www.pcc.edu/re

CAREER AND PROGRAM DESCRIPTION

PCC's Real Estate Program offers classes to prepare brokers and property managers. Real estate brokers represent buyers and/or sellers in real estate sale/lease transactions. PCC offers courses that give students an introduction to the field of real estate as well as basic and advanced real estate investment. Brokers must satisfy the Oregon Real Estate Agency requirements for a broker's license. PCC offers pre-license courses approved by the Oregon Real Estate Agency for the real estate broker license.

Property managers are responsible for overseeing the management of such properties as single family residences, duplexes, apartments, condominiums, office or retail buildings, and other types of income producing real estate. PCC offers pre-license courses approved by the Oregon Real Estate Agency for the real estate property manager license. Property managers must satisfy the Oregon Real Estate Agency requirements for a property manager's license.

Course List - Broker Preparation Courses

RE 110 Real Estate Practices	3
RE 112 Real Estate Law	3
RE 114 Real Estate Agency Law	2
RE 116 Real Estate Finance	3
RE 118 Real Estate Brokerage	2
RE 126 Real Estate Contracts	2
RE 140 Real Estate Broker Property Management	1

Property Manager Preparation Course

RE 252 Real Estate Property Management	6
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Note: Requirements for licensing/certification as a broker or property manager may change over time. Students are advised to confirm the current license/certification requirements with the Oregon Real Estate Agency or PCC before making any course commitments.

General Interest Real Estate Courses

Non pre-licensing/certification

RE 100 Introduction Real Estate	3
RE 250 Real Estate Investments I	3

COURSE DESCRIPTIONS

RE 100 Introduction to Real Estate 3.00 Real estate brokerage, appraisal, escrow, and management. Focuses on these aspects of the real estate industry and provides basic information for choosing real estate as a career. Audit available.

RE 110 Real Estate Practices 3.00 Introduces the real estate business in general, real estate licensing laws, listing agreements, sales agreements, and fair housing. Satisfies Oregon Real Estate Broker pre-licensing requirements. Audit available.

RE 112 Real Estate Law 3.00 Introduces the laws affecting real estate ownership and the transfer of real estate ownership. Satisfies Oregon Real Estate Broker pre-licensing requirements. Audit available.

RE 114 Real Estate Agency Law 2.00 Topics covered are common law and statutory law aspects of agency. Satisfies Oregon Real Estate Broker pre-licensing requirements. Audit available.

RE 116 Real Estate Finance 3.00 Methods for financing the acquisition and transfer of real property. Emphasizes the mortgage market, lending instruments, foreclosures and remedies, governmental loan programs, private loan programs, loan applications, appraisals and closings. Satisfies Oregon Real Estate pre-licensing requirements. Audit available.

RE 118 Real Estate Brokerage 2.00 Topics include advertising, financial records, regulatory requirements for real estate offices, escrow, office manuals, and other topics. Satisfies Oregon Real Estate Broker pre-licensing Audit available.

RE 126 Real Estate Contracts 2.00 Topics include basic contract law, listing agreements, earnest money agreements, options, first rights of refusal, leases and escrow agreements. Satisfies Oregon Real Estate Broker pre-licensing requirements. Audit available.

RE 130 Real Estate Advanced Practices 3.00 Satisfies the Oregon Real Estate Agency post-license requirement to complete an advanced course related to the practice of real estate prior to their first renewal of their license. Audit available.

RE 140 Real Estate Broker Property Management 1.00 Topics include Oregon real estate license and administrative rules, Oregon Residential Landlord and Tenant Act, record keeping, and anti-discrimination statutes. Satisfies Oregon Real Estate Broker pre-licensing requirements. Audit available.

RE 210 Real Estate Appraisal-Foundations 3.00 Basic principles, methods and techniques of determining the value of real estate in connection with transfer of ownership, financing and credit, just compensation in condemnation, and as a basis for taxation. Meets State of Oregon requirements for licensing/certification. Audit available.

RE 211 Real Estate Appraisal-Single Family Residences 3.00 Introduces more sophisticated methods and techniques of valuation related to the appraisal of single family residential properties. Satisfies Oregon State Qualifying Education requirements for licensing/certification. Audit available.

RE 212 Real Estate Appraisal - USPAP 2.00 Focuses on requirements for ethical behavior and competent performance by appraisers which are set forth in the Uniform Standards of Professional Appraisal Practice. Satisfies Oregon State Qualifying Education requirements for licensing/certification. Audit available.

RE 226 Real Estate Investments - Advanced 3.00 Introduces more sophisticated and complex real estate finance and investments concepts. Audit available.

RE 241 RE Brokerage Administration and Sales Supervision 4.00 Management theory, characteristics and functions of successful management organizational formats. Includes corporate, partnerships and proprietorships, management related problems and license types and requirements. Required prior to taking the Oregon Real Estate Broker's exam. Audit available.

RE 250 Real Estate Investments I 3.00 Introduces various aspects of personal real estate investments. Discusses basic strategies of real estate investment, including the relationship between risk and return. Introduces important considerations for potential investors when purchasing, holding and selling investment property. Audit available.

RE 252 Real Estate Property Management 6.00 Emphasizes functions and responsibilities of managers of real property. Includes applications of contract and agency law, and statutory materials concerning landlord and tenant, anti-discrimination, and fair credit reporting. Satisfies Oregon State property management license pre-licensing requirements. Audit available.