

April 16, 2015

15-098

ACCEPT PROPOSAL AND AWARD CONTRACT FOR
BANKING SERVICES TO BANK OF AMERICA

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FINANCIAL
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REPORT: The College has a need for banking services. The current contract expires at the end of the current fiscal year and a Request for Proposal (RFP) was issued to select a Bank.

On January 9, 2015, the RFP was advertised in the Daily Journal of Commerce, State of Oregon ORPIN Vendor System and the RFP document was accessible by registering on the PCC Procurement website. A total of fourteen (14) different vendors registered and received copies of the RFP. By the deadline of February 4, 2015 at 2:00 P.M., the College received four (4) proposals. These proposals were reviewed and evaluated by the committee members based on the following criteria: Services & Innovations; Cost of Services, Compatibility, Partnership & Support Services; Financial Stability; References; Presentation. The proposals received were from the following firms:

Proposer's Name

Bank of America
U.S. Bank
J.P. Morgan
TouchNet

Note: No MWESB firms submitted proposals

RECOMMENDATION: That the Board of Directors accept the proposal and award the contract to Bank of America to provide Banking Services to the College. The contract will cover three (3) fiscal years, commencing on July 1, 2015 and ending June 30, 2018. The contract will also have an option for annual renewal for an

additional two (2) years, through June, 2020 (not to exceed 5 year). The agreed contract per year pricing is estimated as follows:

Account Analysis Fees: \$40,641

Merchant Fees: \$59,000 (plus interchange, assessment fees)

Earnings Credit Rate: .25 (calc .07% x 3000,000 = 210 credit)

Investment Rate: 0.15 on sweep account (calc. .05% x 10,000,000 = 5,000 credit)

Per year total: \$103,874.10 (10% increase adjustment included)

Five year total: \$519,370.50 (10% increase adjustment included)