

June 19, 2014

14-150

AUTHORIZATION TO CONTINUE USING INTER-
GOVERNMENTAL COOPERATIVE CONTRACTS FOR
ADDITIONAL PURCHASE OF JUNIPER NETWORK
PRODUCTS

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FINANCIAL
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REPORT: In July 2010 (11-007), April 2011, (11-089) and August, 2013 (14-015) the Board of Directors approved the purchase of Juniper network equipment for a combined total of \$1,600,000. The Juniper products were used to upgrade the existing core network environment with a more robust, fault-tolerant, and cost-effective system that can better manage the College's growing needs. After careful analysis of the remaining projects, the Bond Program Technology staff determined an additional purchase of Juniper products will be needed for the full upgrade throughout the College. The Juniper products were selected based on their single code train (across models used to deploy solutions); a low technology operating cost over a five (5) year term; local support and reseller relationships; cost-effectiveness; onsite training, and hard operational performance.

The Bond Program desires to continue using the cooperative contracts from Western States Contracting Alliance's (WSCA) contract number: AR 229, valid through May 31, 2019 and Educational & Institutional Cooperative Purchasing's (E&I) contract number: CNR01278, valid through June 15, 2016. The College is a member of both E&I and WSCA, which are incorporated not-for-profit multi-state membership organizations dedicated to maximizing the value of state and local government technology. Utilizing inter-governmental cooperative contracts is allowed without a

competitive process per the College Procurement Rules (CCR 214).

RECOMMENDATION: That the Board of Directors authorize the continued use of the inter-governmental cooperative contracts for additional purchase of Juniper networking products. The estimated additional amount will be \$1,131,277. The contract is based on WSCA's contract (AR 229), valid through May 31, 2019 and E&I's contract (CNR01278), valid through 2016. Funding will be from 2008 Bond Fund.