

May 15, 2014

14-129

GRANT AUTHORITY TO ENTER INTO EQUIPMENT  
LEASE FROM APPLE COMPUTER INC

PREPARED BY: Layla Otey, Buyer

FINANCIAL  
RESPONSIBILITY: Leslie Riester, Associate Vice President, Technology  
Solution Services

APPROVED BY: Wing-Kit Chung, Vice President, Administrative Services  
Dr. Jeremy Brown, President

REPORT: The College has a need to continue to lease Apple computers utilizing our Apple Master Lease Agreement #6835981. This is a sole-source vendor and the Master Lease Agreement has been in place since 1999. The Board initially approved the Master Lease Agreement with Apple Computer in 2000. Miller Nash LLP, our College Counsel, reviewed and approved the updated Master Lease Agreement in June 2011. The lease will be made directly with the manufacturer, Apple Computer Inc., through the Apple Education Finance Program.

Leasing from Apple Computer Inc. allows the College to maintain cash flow in a much better manner. In addition, the agreement allows the College to lease the equipment with a one-dollar buy-out option at the end of the computer lease cycle.

RECOMMENDATION: That the Board of Directors authorize the College, under the existing Master Lease Agreement to lease Apple equipment. The three-year total expenditures will not exceed \$1.1 million. Funding will be from the General Fund.