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14-056

AUTHORIZATION TO UTILIZE AN INTER-
GOVERNMENTAL COOPERATIVE CONTRACT FOR
ACQUISITION OF DELL COMPUTERS

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FINANCIAL
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REPORT: The 2008 Bond Program has a need to purchase desktop and laptop computers and other related technology (servers, printers, monitors, storage devices, etc.) from Dell Computers to equip new and remodeled classrooms and administrative offices throughout the College. Technology Solution Services staff selected Dell as one of the preferred desktop and laptop computers for the College based on overall performance, features and durability for the computing needs of the College. In addition, Dell products offer the best compatibility with the College's existing technology. The estimated purchase cost for these bond-related expenditures will exceed the \$150,000 threshold, requiring the Board of Directors' approval. To date, through authority provided by Board Resolution 10-054, Bond spending for Dell products and services has totaled \$1.08 million. Bond purchases through 2017 Dell are estimated to be \$2,000,000.

The College intends to use an existing inter-governmental cooperative contract from Western States Contracting Alliance (WSCA). The College is a member of WSCA, an incorporated, not-for-profit, multi-state membership organization dedicated to maximizing the value of state and local government technology. WSCA currently has a competitively priced contract with Dell Marketing L.P., valid through 2014. WSCA is also in the process of renewing contracts, valid through 2019.

RECOMMENDATION: That the Board of Directors authorize the Bond Program to purchase computer products from Dell Marketing, based on the WSCA contract. The estimated cost of these purchases is \$2,000,000 through the end of the Bond Program. The WSCA contract with Dell Marketing is valid through August 31, 2014 and new contracts (thru 2019) are in process. Funding is from the 2008 Bond Fund.