<u>14-010</u> <u>ACCEPT PROPOSAL AND AWARD CONTRACT FOR</u>

METROPOLITAN AREA NETWORK CONNECTIVITY, LOCAL EXCHANGE, CARRIER SERVICES, AND

INTERNET CONNECTIVITY AND SERVICE

PREPARED BY: Jordan Petrusich, Buyer/Contract Specialist

**FINANCIAL** 

RESPONSIBILITY: Leslie Riester, Associate Vice President, Technology

**Solution Services** 

APPROVED BY: Wing-Kit Chung, Vice President, Administrative Services

Dr. Jeremy Brown, President

REPORT: The College has a need to install and support products

and services that are necessary to provide voice, data and video network, incoming and out-going video, and voice and data ISP service for all three (3) campuses, eight (8) centers, and four (4) sites. The estimated cost for these services will exceed the \$150,000 threshold, which requires a formal solicitation process, Request for

Proposal (RFP).

On May 10, 2013, the RFP was released and made available to all interested vendors. The RFP was advertised in the Daily Journal of Commerce, State of Oregon ORPIN vendor system and the PCC Solicitation website. A total of fifteen (15) vendors registered and

received a copy of the RFP.

At the proposal submission closing time of 2:00 PM on June 6, 2013, the College received a total of four (4) proposals. The committee members consisting of TSS support staff evaluated all proposals based on the following criteria: functionality, cost, performance, vendor qualifications, support services, responsiveness and partnerships. After reviewing the proposals, the committee selected two (2) proposals for further evaluation which included questions specific to their products. Below is a list of the selected two (2) proposers and their final evaluation scores. The award was made for the proposal with the highest total evaluation score.

## **Evaluation scores:**

| Proposers  | Evaluation Score |
|------------|------------------|
| TW Telecom | 174              |
| Integra    | 173              |

**Note**: None of the vendors who submitted proposals were MWESB firms.

After careful review the committee recommended awarding the contract to TW Telecom.

RECOMMENDATION: That the Board of Directors accept the proposal and award the contract to TW Telecom. The contract will be valid for five (5) years. The contract amount is not to exceed \$5,500,000.00 for the entire five (5) year term of the contract. Funding will be provided from the General fund.