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12-022

AUTHORIZATION TO UTILIZE AN INTER-
GOVERNMENTAL COOPERATIVE CONTRACT FOR
THE ACQUISITION OF ARUBA NETWORK
EQUIPMENT

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FINANCIAL
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REPORT: The College has a need to purchase additional network communications equipment to meet the demands of wireless networking district wide. The intent is to enhance wireless capacity using the 802.11N standard which provides faster bandwidth throughput and higher density per access point to meet the increasing demands being placed on the wireless network by students, faculty and staff. The enhanced wireless network will improve the College's ability to provide more flexible classrooms through increased use of mobile devices. The estimated cost for this project will exceed the \$150,000 threshold, thus requiring approval from the Board of Directors.

The College technical team (comprised of Technology Solution Services (TSS) Technical and Bond Technology) evaluated different products and after careful review, the team selected Aruba based on manageability, ease of use, known quality of the product, high performance, and product support. Overall, Aruba is the best fit for the type of performance the College wants to achieve. The Aruba product is available through Western States Contracting Alliance (WSCA). The College is a member of WSCA, which is an incorporated not-for-profit multi-state membership organization dedicated to maximizing the value of state and local government technology. Utilizing a WSCA contract is

allowed without a competitive process per the College Procurement Rules (CCR 214). The WSCA contract for Aruba products is included with Dell Marketing's Master Price Agreement number: B27160, valid through year 2014.

RECOMMENDATION: That the Board of Directors authorize the use of an inter-governmental contract for the acquisition of Aruba networking products from Dell Marketing based on WSCA contract (9758), valid through 2014. The estimated cost for this project will be \$500,000. Funds will be provided by the 2008 Bond program.