

July 14, 2011

12-010

ACCEPT BIDS/AWARD CONTRACTS FOR
COMMUNICATIONS INFRASTRUCTURE AND
CABLING SERVICES

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FINANCIAL
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REPORT: The College has a need to contract with qualified firms to provide communications infrastructure and cabling services, on an as needed basis, to all campuses and centers. It is the College's intent to select a prime contractor and an alternate contractor. In the event the prime contractor is unable to perform the requested work due to conflicts or workload issues the work will be given to the alternate contractor. The work must be done by personnel with appropriate low voltage licensing and Panduit certification.

The scope of these services includes, but is not limited to: obtaining any necessary permits; installation of category 6 copper horizontal cable; installation of riser copper cable between telecommunications rooms; installation of fiber optic inter-building and intra-building cable; termination panels; equipment racks; building entrance terminal blocks; copper and fiber patch panels; faceplates; jacks; conduit; cable tray; wire changers/J-Hooks; wire way; intra-building conduits and vaults; wire management; backboards; testing; and as-built documentation.

An Invitation to Bid (ITB) was advertised and issued on June 1, 2011. The ITB was advertised in the Daily Journal of Commerce, the State of Oregon Procurement Information Network (ORPIN), and on the College's Purchasing Website. A total of sixteen (16) vendors

registered on the PCC website, of which four (4) vendors submitted ITBs by the due date of June 21, 2011. Bids were received from the following:

	Straight-Time	Over-Time	% over Materials	Equip. Rental
Oregon Electric Group	\$57.85	\$76.38	15%	15%
Cochran, Inc.	\$59.75	\$78.25	12%	12%
Applied Technical Systems	\$60.00	\$75.00	10%	5%
Christenson Electric	\$68.00	\$90.87	20%	15%

NOTE: None of these firms are State Certified MWESB's

Bids included cost/pricing for each of the following areas:

- Category 1: Straight-Time Billing Rate
 - Over-Time Billing Rate
 - Holiday-Pay Billing Rate
- Category 2: Percentage over cost for materials
 - Percentage over cost for equipment rental
- Category 3: Minimum charge, if any
 - Change Order Charge
 - Work Order Charge
 - Miscellaneous Charges

The ITB stipulated that the award will be made to the Bidder whose Bid results in the lowest overall ownership cost or "best value" as it is determined by ORS 279.015(5), and based upon the straight-time billing rate in Category 1, upon the percentage over cost amounts listed in Category 2, and upon charges listed in Category 3 of the Bid Form. The evaluation may result in the award being made other than to the lowest priced bid.

The evaluation team created a scenario in order to arrive at the estimated cost from each contractor, based on the bids submitted, for materials and labor for a 3-story, 50,000 square foot building. There is one Telecom Room per floor (1 BDF and 2 IDFs). Time to cable is 720 hours straight-time and 40 hours over-time. Cost is based on 1058 cables.

The overall total results are as follows:

Oregon Electric Group	\$ 107,261.90
Applied Technical Systems	\$ 108,659.20
Cochran, Inc.	\$ 109,960.64
Christenson Electric	\$ 120,741.20

RECOMMENDATION: That the Board of Directors accept the bids from, and award contracts to Oregon Electric Group as the primary contractor, and Applied Technical Systems as alternate contractor, to provide Communications Infrastructure and Cabling Services.

The contract will be valid for three (3) years with two (2) one (1) year extensions at the College's option, not to exceed five (5) years total term, with the contract amount for the full five (5) years not to exceed \$2,000,000. Expenditures for this project will come from the General Fund.