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11-127

GRANT EXPENDITURE AUTHORITY TO PURCHASE
HIGH-SPEED HAND DRYERS FROM A SOLE SOURCE
PROVIDER

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FINANCIAL
RESPONSIBILITY: Tim Donahue, Director, Facilities Management Services

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REPORT: In accordance with the college's strong commitment to sustainability (B707), the College desires to replace the use of paper towels in all of the college's restrooms with high-speed hand dryers. The estimated average annual energy use associated with usage of a paper towel dispenser is 2,099 kilowatt hours, whereas the estimated average annual energy use associated with equivalent high-speed hand dryer usage is only 219 kilowatt hours. After all hand dryers are installed, annual savings to the College is estimated to be 383,520 kilowatt hours. It is expected that the college will see a return on its investment in approximately 3.09 years.

A committee was formed and charged with the task of researching various high-speed hand dryers. The committee was comprised of Facilities Management Services (FMS) personnel and Bond Team members, which included the expertise of the college's Sustainability Manager, Energy Resource Manager, Maintenance Manager, Facilities Management Manager, Bond Facilities Project Manager, and Bond Architect Manager.

After gathering and evaluating information about the various hand dryers on the market, two companies were invited to provide demonstrations to the committee and asked to leave a demonstration model of their equipment

with the college for a trial period. The two brands of hand dryers evaluated during the trial period were Mitsubishi and Dyson.

Using life cycle costing, the hand dryers were then rated based on the following criteria: speed of drying time; noise level; ease of operation and access; maintenance; custodial issues; over-all cost; and warranty.

The committee determined the Mitsubishi Jet Towel hand dryer would be the best value for the College.

WCP Solutions, located in Portland, is the only vendor in the state of Oregon currently authorized as a supplier, reseller or distributor of the Mitsubishi Jet Towel hand dryers, making this a sole source procurement. ORS 279B.075 authorizes a contract to be awarded without competition when the goods or services are available from only one source.

RECOMMENDATION: That the Board of Directors grant expenditure authority for the College to purchase Mitsubishi Jet Towel high-speed hand dryers from WCP Solutions at a cost not to exceed \$232,500.00, which will be spent in FY 11 and FY 12. Funding for this project will be from the General Fund and the Capital Projects Fund.