

April 15, 2010

10-081

GRANT EXPENDITURE AUTHORITY TO PURCHASE
NETWORK EQUIPMENT MAINTENANCE FROM
BROCADE INC.

PREPARED BY: Avelina Gulmatico, Procurement Lead

FINANCIAL
RESPONSIBILITY: Leslie Riester, Associate Vice President, Technology
Solution Services

APPROVED BY: Wing-Kit Chung, Vice President, Administrative Services
Dr. Preston Pulliams, District President

REPORT: The College has a need for continuous maintenance of the communication network equipment purchased from Brocade (formerly known as Foundry Network). On March 20, 2008, Board Resolution 08-064, the Board of Directors approved the purchase of communication network equipment and maintenance cost through March, 2009. The Technology Solution Services Department (TSS) recommended that it is in the best interest to continue to contract with Brocade for the maintenance of this equipment to ensure the ongoing operations of the communication network in the College. The estimated cost will exceed the \$150,000 formal solicitation threshold requiring Board of Directors approval (B505).

This is exempt from competitive process based on Community College Rules #208(b, c) concerning ongoing maintenance of existing equipment. Brocade is considered the only provider for maintenance of the equipment in order to preserve warranties, provide the best possible service and conform to other service agreements currently in place.

RECOMMENDATION: That the Board of Directors grant expenditure authority for the College to continue the communication network equipment maintenance with Brocade Inc. The estimated maintenance cost for three years is \$615,000.00; this amount will cover an estimated annual payment of \$205,000 for each fiscal year (FY): FY 2009-2010, FY 2010-2011 and FY 2011-12. Funding will be from General Funds.