

January 21, 2010

10-054

AUTHORIZATION TO UTILIZE AN INTER-
GOVERNMENTAL COOPERATIVE CONTRACT FOR
ACQUISITION OF DELL DESKTOP COMPUTERS AND
OTHER RELATED TECHNOLOGY EQUIPMENT

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FINANCIAL
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REPORT: The College has a need to purchase desktop computers
and other related technology equipment (servers,
printers, monitors, storage devices and laptops). It is
estimated that the annual purchase cost will exceed the
\$150,000 threshold, requiring the Board of Directors'
approval (B505).

The College will utilize an existing inter-governmental
cooperative contract (allowable without a competitive
process per College Procurement Rule, CCR 214). The
College is a member of the Western States Contracting
Alliance (WSCA), which is an incorporated, not-for-profit,
multi-state membership organization dedicated to
maximizing the value of state and local government
technology. WSCA currently has a competitively priced
contract with Dell Marketing L.P. (A63307) for providing
desktop computers and other related technology
equipment.

RECOMMENDATION: That the Board of Directors authorize the use of an inter-
governmental contract for the acquisition of Dell desktop
computers and other related technology equipment
based on the WSCA contract. The term of the WSCA
contract with Dell Marketing is valid through August 31,
2014. Previous fiscal years expenditure for Dell
equipment (including leased computers): \$1,004,356 in

FY 09 and \$1,207,077 in FY 08. The estimated annual expenditures are expected to be \$2 million from various fund sources (general fund, grant fund and capital fund).