

June 26, 2008

08-105

ACCEPT PROPOSAL AND AWARD CONTRACT FOR
METROPOLITAN AREA NETWORK CONNECTIVITY
LOCAL EXCHANGE CARRIER SERVICES AND
INTERNET CONNECTIVITY AND SERVICE

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FINANCIAL
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REPORT:

The College (Technology Solutions Services (TSS)) Department has a need to install and support products and services that are necessary to provide voice, data and video network, incoming and out-going video, and voice and data ISP service for all three (3) campuses and eight (8) centers. The estimated cost for these services will exceed the \$100,000 threshold, which requires a formal solicitation process, Request for Proposal (RFP).

On March 11, 2008, the RFP was released and made available to all interested vendors. The RFP was advertised in the Daily Journal of Commerce, State of Oregon ORPIN vendor system and the PCC Solicitation website. A total of thirty one (31) vendors registered and received a copy of the RFP.

At the proposal submission closing time of 10:00 AM on April 23, 2008, the College received a total of four (4) proposals. The committee members consisting of TSS support staff evaluated all proposals based on the following criteria: functionality, cost, performance, vendor qualifications, support services, customer references, responsiveness and partnerships. After reviewing the proposals, the committee selected two (2) proposals for further evaluation which included questions

specific to their products. Below is a list of the selected two (2) proposers and their final evaluation scores. The award was made for the proposal with the highest total evaluation score.

Evaluation scores:

Proposers	Evaluation Score
Integra Telecom	530
Time Warner Telecom	452

Note: None of the vendors who submitted proposals were MWESB firms.

After careful review the committee recommended awarding the contract to Integra Telecom.

RECOMMENDATION: That the Board of Directors accept the proposal and award the contract to Integra Telecom. The contract will be valid initially for three (3) years with an option to renew annually for two (2) additional years. The contract amount is not to exceed \$4,665,506.66 for the entire five (5) year term of the contract. Funding will be provided from the General fund.