

May 15, 2008

08-090

GRANT AUTHORITY TO CONTRACT WITH  
GROUPWARE TECHNOLOGY/SUN MICROSYSTEMS  
FOR THE ACQUISITION OF NEW HOST COMPUTER  
EQUIPMENT AND SERVICES TO SUPPORT  
CURRENT AND FUTURE SYSTEM APPLICATIONS

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FINANCIAL  
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REPORT: The Technology Solutions Services (TSS) Department has a need to purchase new host computer equipment and related services to replace existing host system servers. The new host system will support the current applications and future emerging software solutions for the next five (5) years. These applications consist of: Banner system; Remedy (Helpdesk) system; Resource25 (Room scheduling) system; Data Warehouse; Oracle web server; and others. In addition, TSS requested that vendors provide solutions for a separate production and test/development system environment that will be maintained and housed at a separate physical location. The anticipated cost of the new host computer equipment and services will exceed the \$100,000 threshold and thus requires a formal solicitation process.

There are only (2) providers that will meet the College requirements and scope of work. The providers' are Hewlett Packard (in partner with Systems Technology Assoc., Inc.) and Sun Microsystems (in partner with Groupware Technologies). The College requested a solution and pricing from both providers, with a stipulation that the product and pricing offered must comply with each of their existing contract with another public institution: HP has an existing contract with the

State of Oregon Smart Buy, technology contract PA #4144; and SUN has an existing contract with Western States Contracting Alliance (WSCA), contract #7855.

A committee consisting of TSS Technical staff was formed to evaluate both proposed products. After careful review and comparison of products offered by HP and SUN, the committee felt the SUN platform will be the best value for the College. Below is a list of final evaluation scores:

Systems Technology Associates, Inc./ Hewlett Packard	80
<b>Groupware Technology/Sun Microsystems</b>	<b>88</b>

The purchase of the proposed solution is exempt from further competitive or solicitation processes since the order would be from an existing Governmental contract (ORS279A.220). However, purchases that exceed \$100,000 still require Board of Directors approval.

**RECOMMENDATION:** That the Board of Directors authorize the TSS Department to negotiate the contract with Groupware Technology/Sun Microsystems for the acquisition of new host computer equipment and services to support current and future system applications. Initially, the contract will be valid for three (3) years with an option to renew for two (2) additional years, not to exceed five (5) years. The total contract amount, for the five (5) year term, will be \$800,000. This amount includes the purchase and five (5) years maintenance cost. Funding will be from the General Fund.