

May 15, 2008

08-089

GRANT AUTHORITY TO CONTINUE TO ENTER
INTO EQUIPMENT LEASE AGREEMENTS AND
PURCHASES DIRECTLY FROM APPLE
COMPUTER

PREPARED BY: Avelina D. Gulmatico, Procurement Lead

FINANCIAL
RESPONSIBILITY: Leslie Riester, Associate Vice President, Technology

APPROVED BY: Randy McEwen, District Vice President
Dr. Preston Pulliams, District President

REPORT: College departments have an ongoing need to have Apple computers available for both instructional and administrative purposes. With that in mind, the Departments would like to continue to contract with Apple Computer Inc., for lease and purchase options of Apple desktops, laptops and other components. Most educational institutions have been leasing computers for the last few years in order to remain current with technology while maintaining lower overall costs. PCC has an existing master lease and purchase agreement with Dell for Dell computers and other peripheral equipment. This process has been proven beneficial for the College and does not require a separate Board approval for each transaction. As the Board has already approved the Master Lease Agreement with Apple Computer (BA 00-030), the technology staff would like to have a blanket approval for continued leases, as well as purchases future Apple computer equipment.

PCC also has an existing master lease and purchase agreement with Dell for Dell computers and other peripherals, and this process has been proven beneficial for the College and requires no separate Board approval for each transaction. As the Board has already approved the Master Lease Agreement with Apple Computer (BA 00-030), the technology staff would like to have a blanket approval for

continued leases, as well as purchases, of new and future Apple computer equipment.

The agreement to purchase and lease will be made directly with the manufacturer, Apple Computer Inc., (through the Apple Education Finance Program for lease option).

RECOMMENDATION: That the Board of Directors authorize Departments to enter into lease options and/or purchases of Apple Computers, laptops and other peripherals directly from Apple Computer Inc., under the existing Master Agreement. Annual total expenditures will not exceed \$500,000, and will typically be much less. Funds will be from the General Fund.

Randy McEwen, District Vice President
Dr. Preston Pulliam, District President

APPROVED BY:

The Technology Solutions Services (TSS) Department has a need to purchase new host computer equipment and related services to replace existing host system servers. The new host system will support the current applications and future emerging software solutions for the next five (5) years. These applications consist of Banner system, Remedy (Helpdesk) system, Resource3 (Room scheduling) system, Data Warehouse, Oracle web server, and others. In addition, TSS requested that vendors provide solutions for a separate production and test/development system environment that will be maintained and housed at a separate physical location. The anticipated cost of the new host computer equipment and services will exceed the \$100,000 threshold and thus require a formal solicitation process.

REPORT:

There are only (2) providers that will meet the College requirements and scope of work. The providers are Hewlett Packard (in partner with Systems Technology Assoc., Inc.) and Sun Microsystems (in partner with Groupware Technologies). The College requested a solution and pricing from both providers, with a stipulation that the product and pricing offered must comply with each of their existing contract with another public institution. HP has an existing contract with the