October 18, 2001

02-041

AUTHORIZE RENEWAL OF CONTRACT FOR NETWORK

PRODUCTS AND SERVICES

PREPARED BY:

Roger Cardinal, Manager, Procurement & Risk Services

FINANCIAL

RESPONSIBILITY:

Tammy Billick, Interim Director, Information Technology

Services

APPROVED BY:

Randy McEwen, Vice-President, Administrative Services

Jesus "Jess" Carreon, President

REPORT:

On November 21, 1996, per M.O. #97-062, the Board awarded a contract to Fore Systems to provide network products and maintenance services for the College's PACE network through 2001, with extension through 2003 at the option of the College. Annual expenditures were based on a not-to-exceed amount of \$200,000 for products and

consulting, as well as an additional \$50,000 for

maintenance services. Several years into this contract, Fore Systems became Marconi Communications, who now use SBC DataComm (Southwestern Bell Telephone Co.) to

provide all products and services to their clients.

Information Technology Services (ITS) would like to extend this contract with SBC through August 31, 2003 at this time. Annual expenditures for products and consulting will remain the same at an estimated \$200,000, while maintenance costs will increase to approximately \$120,000 per year (increased due primarily to all of the products that had been installed since the inception of the contract in 1996).

RECOMMENDATION:

That the Board of Directors authorize renewal of the contract with SBC to continue to provide network products and maintenance services through August 31, 2003, for a total not-to-exceed annual cost of \$320,000 (from the

General Fund).

Director Germond moved to approve Resolutions 02-034 through 02-043 by consent agenda and it passed unanimously.