

August 16, 2001

02-016

ACCEPT PROPOSAL/AWARD CONTRACT FOR THE
PURCHASE OF ORACLE SOFTWARE LICENSES AND
MAINTENANCE SERVICES

PREPARED BY: Avelina D. Gulmatico, Lead Buyer/Contract Specialist

FINANCIAL
RESPONSIBILITY: Ray Grant, Director, Information Technology Services

APPROVED BY: Randy McEwen, Vice-President, Administrative Services
Jesus "Jess" Carreon, President

REPORT: In conjunction with the replacement of the current Host Computer, the ITS department has a need to re-license and purchase additional Oracle software licenses along with multi-year maintenance services. Application software that will use Oracle databases are as follows: New Host Computer systems (HP N4000 and HP L3000), Banner, Remedy AR, Resource 25, Data Warehouse, Oracle Web Server, SQR and HP Open View. In the past, the College purchased the licenses through Oracle Corporation directly but Oracle is now requiring that the licenses be purchased through an authorized re-seller company.

A formal Request for Proposals (RFP) was advertised in the Daily Journal of Commerce and State of Oregon VIP System on July 18, 2001. RFP documents were issued to eight (8) authorized re-seller companies. The proposals were evaluated and rated based on the following criteria: Cost, Vendor Qualifications, Support Services, Responsiveness, and Partnership. Below is a list of proposals received and total awarded points:

	Points
PWI, Tehnologies	78.7
Softbase Consulting, Inc	63.5

Note: None of these vendors are registered as M/W/ESB firms.

Due to the high cost of purchasing the license, ITS Department is recommending to finance the full cost of the software license packages through Cypress Financial Corporation (PWI Technology's recommended financial institution) for over five year periods. Cypress Financial has proposed a monthly lease payment of \$7,141.19 for sixty (60) months, based on the purchase cost of \$353,000 and 4.27% annual rate. In addition, ITS Department will be contracting with PWI Technology to provide maintenance services for a total of \$429,752.66, over five (5) years.

RECOMMENDATION:

That the Board of Directors accept the proposal recommended and award the contract for financing the full purchase cost through Cypress Financial Corporation (PWI Technology's recommended financial institution). The financing option will be valid for five (5) year periods for a total financed cost of, not-to-exceed, \$428,471.40. The contract with PWI Technologies will also include maintenance services for \$429,752.66, over five (5) year periods. Total contract expenditure of not-to-exceed \$858,224.06. The expenditures will be covered in the General Fund.

Director McKinney made a motion to approve Resolutions 02-014 through 02-019; it passed unanimously.