JULY 19, 2001

02-009   <u>ACCEPT PROPOSAL/AWARD CONTRACT FOR NEW STORAGE SOLUTION TO HEWLETT PACKARD</u>

PREPARED BY: Avelina D. Gulmatico, Lead Buyer/Contract Specialist

FINANCIAL
RESPONSIBILITY: Ray Grant, Director of Information Technology Services

APPROVED BY: Randy McEwen, Vice-President, Administrative Services
Dan Moriarty, President

REPORT: In conjunction with purchasing a new host computer system for the College, the College's Information Technology Services (ITS) Department also needs to purchase new storage area networks (disk and backup) and an additional tape drive. The new host computer will support College's administrative computing applications and the new storage solution will support these Oracle Databases: Banner, Data Warehouse, Remedy and Resource 25 Databases.

A Request for Proposals (RFP) for a Storage Solution was issued and advertised on June 8, 2001 in the Daily Journal of Commerce and State of Oregon VIP System. Copies of RFP documents were sent to twenty-four (24) computer suppliers and a total of eight (8) proposals were received. Proposals were reviewed and rated by the committee members based on the following criteria: Functionality, Cost, Integration, Vendor Qualification, Systems performance, Strategic direction, Vendor's vision, Support Services, System Life, Responsiveness and Partnership.

	Points
Hewlett Packard	**97**
Sun Microsystems	75
EMC	92
Network Appliance	36
XioTech	74
RAID Inc	61
PWI	74
Datalink	84

Note: None of the vendors that submitted proposals are certified M/W/ESB firms.

The Committee determined that Hewlett Packard's proposed storage solution is more aligned with newer technology, has less complexity as far as system support, provides longer life and more importantly, will integrate better to our existing Hewlett Packard equipment.

RECOMMENDATION: That the Board of Directors accept the proposal from, and award the contract to, Hewlett Packard to provide a new Storage Solution for a total cost of $217, 097 (Storage and 1st year Maintenance cost - $196,637; and an additional tape drive - $20,460). ITS Department also wishes to include an additional four (4) year maintenance cost for an estimated total amount of $72,100, the cost is based on an eight percent (8%) increase annually. The estimated annual maintenance cost are as follows: 2nd year - $16,000; 3rd year - $17,300; 4th year - $18,600 and 5th year cost of $20,200). All expenditures will come out of general funds.

Director McKinney moved to approve Resolutions 02-005, 02-006, 02-008 through 02-010 by consent and it passed unanimously.