

JULY 19, 2001

02-008

ACCEPT PROPOSAL/AWARD CONTRACT FOR NEW
HOST COMPUTERS AND SERVICES TO HEWLETT
PACKARD

PREPARED BY: Avelina D. Gulmatico, Lead Buyer/Contract Specialist

FINANCIAL RESPONSIBILITY: Ray Grant, Director of Information Technology Services

APPROVED BY: Randy McEwen, Vice-President, Administrative Services
Dan Moriarty, President

REPORT: The College's Information Technology Services (ITS) Department has a need to replace current Hewlett Packard 9000 host computers. As the College grows and new technology requirements arise, the demand for better system support, faster response time and achieving more stability and redundancy play vital roles in the decision of replacing the current host computers. New host computers will support current and future administrative applications and will allow the College to take advantage of E-commerce and web-based software solutions for the next five to ten years.

A Request for Proposals (RFP) for Host Computers and Services was issued and advertised on March 7, 2001 in the Daily Journal of Commerce and State of Oregon VIP System. Copies of RFP documents were sent to thirty-five (35) computer suppliers and a total of five (5) proposals were received. Proposals were reviewed and rated by the committee members based on the following criteria: Functionality, Cost, Integration, Vendor Qualification, Systems performance, Strategic direction, Vendor's vision, Support Services, System Life, Responsiveness and Partnership.

	<u>Points</u>
Hewlett Packard	91
Sun Microsystems	81
Compaq	52
Optimus	49
Exodus	58

Note: None of the vendors that submitted proposals are certified M/W/ESB firms

RECOMMENDATION: That the Board of Directors accept the proposal from, and award the contract to, Hewlett Packard to provide the following: New host computers (hardware, software and 1st year maintenance costs) for a total of \$369,321; Consulting and Training Services for \$58,000; Additional four (4) year estimated total maintenance costs of \$679,091 (2nd year - \$157,557; 3rd year - \$165,435; 4th year - \$173,707 and 5th year - \$182,392). All expenditures will be paid out of the General Funds.

Director McKinney moved to approve Resolutions 02-005, 02-006, 02-008 through 02-010 by consent and it passed unanimously.