

Sample resume Statements using PAR Problem Action and Results

- Upgraded three computer systems and related communication equipment, significantly increasing the volume of transactions and sales processed.
- Promoted team building, cross functional training and employee involvement, increased productivity by 23%.
- Initiated industry specific sales training programs greatly increased sales productivity for commercial and technical sales force.
- Changed the quality assurance and product development function, from domestic factory services groups to a worldwide organization, greatly increasing its efficiency.
- Instituted recruiter accountability for the quality of hires, met or exceeded hiring requirements and increased employee retention.
- During period of high-turnover, successfully hired and effectively trained key individuals for the payroll department attaining employee retention targets.
- Eliminated the duplication of paperwork in a struggling department by auditing and streamlining procedures.
- Implemented a \$75,000 electronic data interchange technology program that slashed paperwork, reduced staffing and cut overall operating expenses by \$800,000 annually.
- Developed several customized computer reports, monitoring productivity in maintenance, resulting in dramatically increased uptime and cut costs by more than \$262,000 annually.
- Developed and managed strategies for a \$200,000 division, increased revenues by 22%.
- Spent \$2,500 to develop a scannable expense report that reduced staffing for expense processing by more than 90% while reducing overall document processing costs.
- Consistently performed at 15% of quota in a three state sales territory for 12 consecutive quarters.
- Designed and delivered customized quality management training programs for key customer. This led to enhanced customer relationships.
- Designed and implemented a unified management cost and inventory valuation system. Successfully delivered this activity based costing system within time and functional specifications.
- Managed the outsourcing of payroll, saving approximately \$75,000 in labor and costs and improved the overall services level.
- Invested \$850 on mapping software, replacing conventional spread sheet reports, saving up to \$3000 per system order.