## **Tigard High School**



# MARKETING

## For students interested in:

- · Owning a business
- · Designing promotions
- Supervising employees
- Working with money and numbers
- · Helping customers
- · Selling products

## Sequence of Courses

#### Introductory

- Marketing 1 (9-12th grade, 1.0 credit)
- Sports Marketing 1 (10-12th grade, 0.5 credit)

#### Intermediate

• Sales and Promotion (10-12th grade, 1.0 credit)

#### Advanced

- Marketing 2 (10-12th grade, 1.0 credit)
- Personal Finance (10 -12<sup>th</sup> grade, 0.5 credit)
- Wealth Management (10-12th grade, 0.5 credit)
- Advanced Business Procedures (11-12th grade, 1.0 credit)

## **Dual Credit Offerings**

 PCC – BA 101 – Introduction to Business (4 credit hours)

## Career Technical Student Organizations



### Students will learn:

- How to meet customer demands
- Business trends
- The importance of the marketing and promotion in the sales cycle
- · Professional skills
- The role of social media in marketing

Career Options	
Market Research Analysts and Marketing Specialists	\$79,206
Financial Managers	\$131,456
Sales Representatives of Services	\$68,567
Accountants and Auditors	\$79,206
Marketing Managers	\$138,496
Sales Managers	\$123,427
Buyers and Purchasing Agents	\$63,794
Sales Representatives, Wholesale and	\$102.835

2022 median annual salary for tri-county area high wage and high demand
-Oregon Employment Division

Manufacturing, Technical and Scientific Products

## **Current Industry Partners**

- Universal Studios
- Acutech Blades
- Northstar Resources
- Benelli Construction

