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26-077

AUTHORIZATION TO AMEND CONTRACT WITH SHI
INTERNATIONAL CORP FOR PROOFPOINT SUBSCRIPTION

PREPARED BY: Michael Mathews, Chief Procurement Officer

FINANCIAL
RESPONSIBILITY: Brandon Gatke, Chief Information Officer, Information
Technology

APPROVED BY: Dr. Katy Ho, Executive Vice President
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STRATEGIC THEME: Operational Excellence: Efficiency, Effectiveness, and Fiscal
Sustainability; Technological Transformation: Agility, Innovation,
and Readiness

REPORT: Proofpoint is a leading enterprise-grade cybersecurity platform
relied upon by major institutions to defend against phishing,
ransomware, business email compromise, and data-loss risks.
Its solutions use machine-learning-driven threat detection,
advanced email filtering, URL and attachment defense, and
automated removal of malicious messages post-delivery.

Proofpoint's NexusAI engine analyzes millions of emails in real
time and blocks sophisticated impersonation and malware
attacks with over 99% accuracy, and its tools help organizations
identify high-risk users and prevent domain spoofing and
account-takeover attempts.

Proofpoint's portfolio is widely adopted across higher education
and the public sector due to its strong protection against
targeted attacks and its ability to safeguard sensitive institutional
data.

The College seeks authorization to execute a contract
amendment with SHI International Corp. for the Proofpoint
cybersecurity subscription, extending the existing agreement to
a three-year term to ensure continuity of critical security
services and price stability. The purchase is made under a
cooperative contract pursuant to the Community College Rules
of Procurement: **PO-10700-00014971_COOP_State of
Oregon-NASPO_SHI-SVAR On-Premises and SaaS
Software Licensing.**

The amendment adds **\$331,066.20** for subscription services in Years 2 and 3 to the initial Year 1 contract amount of **\$177,535.50**, for a total authorized contract value of **\$508,601.70**. Covered Proofpoint products include ESD Proofpoint Maintenance, Multiple Platforms English Optional Update via Download Software, and Multiple Platforms English ESD Software.

Annual Cost Breakdown

- **Year 1:** \$177,535.50
- **Year 2:** \$165,533.10
- **Year 3:** \$165,533.10

Currently, no firms registered with the Oregon COBID offer these specialized cybersecurity subscription services.

RECOMMENDATION: The Board of Directors authorizes the contract amendment with SHI International Corp for \$331,066.20. The General Fund budget will be used for this request.