

January 16, 2025

25-040

RATIFICATION OF CHANGES IN AMOUNT AND FUNDING  
SOURCE FOR DISTRICT-WIDE TELEPHONE SYSTEM  
REPLACEMENT WITH ZOOM VIDEO COMMUNICATIONS,  
INC

PREPARED BY: John MacLean, Finance & Procurement Manager, Planning & Capital Construction

FINANCIAL  
RESPONSIBILITY: Rebecca Ocken, Director, Planning & Capital Construction  
Katy Ho, Executive Vice President

APPROVED BY: Dina Farrell, Vice President, Business & Finance/Chief Financial Officer  
Katy Ho, Executive Vice President  
Dr. Adrien L. Bennings, President

STRATEGIC THEME: Enterprise: Cultivate a long-term sustainable college enterprise;  
Delivery: Redefine time, place, and systems of educational delivery to create a more learner-centric ecosystem

REPORT: The 2022 Bond includes funding for IT upgrades across the district.

Staff have identified the need to replace the current College telephone system. The existing system is at the end of its useful life and uses services that are no longer supported by the manufacturer. Staff reviewed the alternatives available and determined that Zoom phone services is the optimum solution to meet the identified needs.

The equipment and services required are to be purchased from Zoom Video Communications using the contract established by the NASPO ValuePoint Carahsoft Technology Corp Contract # AR2472. The Community College Rules of Procurement Section CCR-205 exempts the college from a competitive process when using an approved cooperative contract.

The Board, at it's October 17, 2024 meeting, through BR 25-022, approved the use of Zoom Technologies through the NASPO ValuePoint Carahsoft Technology Corp Contract # AR2472. At the time the contract was priced at \$1,200,000 from a mix of 2022 Bond proceeds and College general fund dollars. Further conversations with the vendor have resulted in

a revised price of \$1,443,520 to be funded entirely from the 2022 Bond. Due to the need to have the replacement phone service in place by the end of March 2025, the College proceeded with the contract and now seeks ratification from the board.

In this instance, a COBID certified firm does not hold a contract for the goods and related services being procured.

**RECOMMENDATION:** That the Board of Directors ratifies PCC's execution of a three-year contract with Zoom Video Communication, Inc for \$1,443,520 for a replacement telephone system funded from 2022 bond proceeds. This purchase is within the IT budget from the 2022 bond.