

July 19, 2018

19-007

DISTRICT-WIDE EDUCATIONAL PODIUM  
INSTALLATION AND ANCILLARY EQUIPMENT

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FINANCIAL  
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REPORT: The PCC IT/Media Services is responsible for standardizing, implementing, and supporting classroom technology in new and remodeled classrooms throughout the college. The goal is to install technology tools permanently in the classroom and remotely support them, reducing delivery cost and down time. New display technology will require connectivity between teaching stations, audiovisual sources, and ceiling or wall-mounted displays and speakers.

The current model for general classrooms includes permanently located technology furniture that houses a networked computer, visual presenter, Blu-ray-DVD, and signal routers. It also includes an integrated touch panel system that gives one touch control over the different input sources.

On June 14, 2018, the Request for Proposals (RFP) was advertised in the Daily Journal of Commerce, State of Oregon (ORPIN), the Portland Observer and the PCC Solicitation Website. A total of fifteen (15) vendors registered and received a copy of the RFP document as well as six (6) plan centers.

At the proposal closing time of 2:00 pm, June 14, 2018, the College received four (4) proposals. The vendor proposals were evaluated on the base price for a single room installation, base price for a digital conversion upgrade; company history and capabilities; references; and experience with projects of similar size, type, and schedule

limitations.

The three (3) vendors that scored the highest points were selected, per the following scores:

Vendors	Total Points
<b>Cochran Inc.</b>	<b>363</b>
<b>LightWerks Communication</b>	<b>331</b>
<b>Diversified LLC</b>	<b>389</b>
Troxell	286

**MWESB Statement:** Of the fifteen (15) vendors, there were three (3) certified MWESB of which two were from the east coast and one local. The local vendor is actually a repair business which did not meet our requirements. None of the vendors that submitted are MWESB certified firms.

**RECOMMENDATION:** That the Board of Directors accept and award a contract to Cochran Inc., LightWerks Communication and Diversified LLC, to provide Educational Podium Installation, & Ancillary Equipment District-Wide. The term of the contract will be valid for three (3) years, with an option to renew annually for an additional two (2) years. The contracts total will be \$2,300,000. Fund distribution will be allocated on an as needed basis. Funds will be from the 2017 Bond Program and general fund.